



# **ORBIT SECURITIES COMPANY LIMITED**

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## ***COMPANY PROFILE***

**STOCKBROKER & DEALER | INVESTMENT ADVISOR | FUND MANAGER**

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# About us

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Established in 1996, ORBIT is a key member of the Dar es Salaam Stock Exchange (DSE), holding licenses from the Capital Markets & Securities Authority (CMSA) and the Bank of Tanzania [BOT].

With over a decade of market dominance, ORBIT offers services such as Stock Broker/Dealing, Primary Dealing in Government Securities, Sponsoring Broker for DSE listings, and Advisory and Corporate Finance Services.

ORBIT's comprehensive financial consultancy includes funding proposals, financial product structuring, merger and acquisition, investment policy, business plans, risk management, and financial training. This positions ORBIT as the ideal partner for clients seeking a holistic suite of financial services and consultancy expertise.



## VISION

Sustaining its position as the market leader in the country, become the most respected stockbrokerage firm in the region, and graduates into investment banking.

## MISSION

Delivering quality services and innovative products in Tanzanian and global capital markets. We prioritize staying updated, ensuring customer satisfaction, and remaining competitive and profitable. Our commitment is to provide clients with value through research, tech adaptation, and continuous improvement.



**+25**

Years of working  
experience.

**+70%**

of the market share at  
the DSE is commanded  
by ORBIT Securities.

## Our Numbers

**+50%**

of all listed companies on  
the exchange have either  
had us as lead advisors or  
sponsoring brokers

**+67%**

of all the corporate  
bonds listed on the DSE,  
we served as lead  
advisor or sponsoring  
broker.

# Milestones

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ORBIT SECURITIES  
COMPANY LIMITED



**2002**

**International GOLD award for Excellence and Business Prestige**  
New York , USA

**2016**

**DSE Best Broker of the Year**  
Dar es Salaam Stock Exchange

**2016**

**Best Public Offer Lead Advisers - East Africa**  
Capital Finance International, London, UK

**2016**

**Best Equities Broker Award**  
Global Banking and Finance Review , London, UK

**2017**

**DSE Best Broker of the Year**  
Dar es Salaam Stock Exchange

**2018**

**"Best Sales Value Award"** for performance in the  
Vodacom Tanzania Plc's IPO.

**2018**

**DSE Best Broker of the Year**  
Dar es Salaam Stock Exchange

**2019**

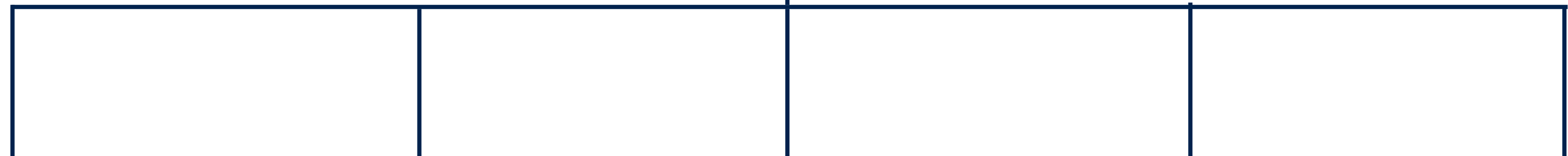
**Best M&A Transaction Advisory**  
Global Banking and Finance Review , London, UK

**2019**

**Best Securities Broker**  
Global Banking and Finance Review , London, UK



# Our Service



## STOCK BROKERS/DEALERS

We execute share transactions for clients and provide market liquidity through our own account.



## ADVISORY SERVICES

We advise on market fundraising methods like Public Offers, Private Placement, and Corporate Bond issuance for clients seeking funds domestically and internationally.



## FUND MANAGEMENT

We advise and execute investors' strategies. Furthermore, we provide investment and wealth management advice to individuals.



## BOND TRADING

We facilitate Government and Corporate bond purchases & Sales, and manage secondary market transactions for clients.



## NOMINATED ADVISORS

We consult, advise and monitor companies planning to or listed on the Enterprise Growth Market.



# What sets us apart

**1**

## EXPERIENCE

We've spearheaded most IPOs, Rights Issues, and Bond Issues for DSE listing. Plus, active roles in bond issues as Advisors, Brokers, or Lead placement agents.

**2**

## QUALITY

ORBIT boasts a diverse and highly trained team with extensive expertise in Finance, Investments, Economics, Legal, Accounting, Capital Markets, Financial Technology, and Marketing.

**3**

## NETWORK

ORBIT has cultivated a network of business relationships with stockbrokers, investment banks, development finance institutes, and fund managers, including partner brokers in the USA, UK, South Africa, Egypt, Kenya, Ghana, Rwanda and Uganda





# Our Board



**Laurean Malaure**  
Board Chairman

Laurean Malaure, a founder of Dar es Salaam Stock Exchange, served 15 years at the Bank of Tanzania before joining the private sector in 1994. With a B.A. in Economics and an M.A. in Economics, he chaired Orbit Securities Co. Ltd, a leading stock broker. Malaure held director roles at institutions like the Dar es Salaam Stock Exchange and UN-HABITAT. Retiring after over 20 years, he served as CEO of Orbit Securities.



**Brighton Gelase Balazi**  
Non-Executive Director

An accomplished finance professional with a rich educational background and extensive experience in the field. Holds a Master's in International Business from the University of Dar es Salaam (2016), a Certified Chartered Accountant (ACCA, 2010), and a B. Commerce degree in Accounting from the same university (2007).



**Gloria Ntuke**  
Non-Executive Director

MSc Finance (Univ. of Strathclyde, 2008), Advanced Diploma Bus. Admin (Mzumbe Univ., 2000). Non-Exec Director with rich finance experience at CRDB Bank and Orbit Securities. Currently, Senior Investor Relations Officer at CRDB Bank.



**Godfrey Gabriel**  
Executive Director/CEO

Orbit's CEO, Godfrey, excels in financial markets, demonstrating success in profit growth and leadership. With extensive experience in fund management, capital market products, including IPOs, and corporate debt issuances, he formerly served as the Director of Corporate Finance. Godfrey holds an ADR Licence under Capital Markets and Securities.



**Juventus Simon**  
Executive Director of Operations & Trading

Oversees company operations, and manages market regulatory issues. Licensed as an ADR and NAR by CMSA, he holds an MBA in Finance from Wales University, UK, and a BBA (Hons.) in Business Administration from Tumaini University.



**Gideon Ligate**  
Executive Director of Corporate Finance,  
Advisory & Compliance

A finance and accounting expert at Orbit Securities, excels in investment management and advisory roles. Holding an MBA in Finance from the University of Wales (UK) and a BBA in Accounting from Tumaini University, Tanzania,



**Derick Alcard**  
Legal Counsel and Company Secretary

Mr. Derick, Advocate of the High Court, oversees legal compliance at Orbit Securities, providing key advice to investors. With securities market experience, he holds an LLM, a Diploma in Legal Practice, and a CISI Certificate.



# Our Management Team



**Godfrey Gabriel**  
Chief Executive

Orbit's CEO, Godfrey, excels in financial markets, demonstrating success in profit growth and leadership. With extensive experience in fund management, capital market products, including IPOs, and corporate debt issuances, he formerly served as the Director of Corporate Finance. Godfrey holds an ADR Licence under Capital Markets and Securities.



**Juventus Simon**  
Executive Director of Operations & Trading

Oversees company operations, and manages market regulatory issues. Licensed as an ADR and NAR by CMSA, he holds an MBA in Finance from Wales University, UK, and a BBA (Hons.) in Business Administration from Tumaini University.



**Gideon Ligate**  
Executive Director of Corporate Finance,  
Advisory & Compliance

A finance and accounting expert at Orbit Securities, excels in investment management and advisory roles. Holding an MBA in Finance from the University of Wales (UK) and a BBA in Accounting from Tumaini University, Tanzania,



**Fortius Rutabingwa**  
Head of Research and Market Development

With 25+ years' experience, Fortius holds an MSc in Finance from the University of Strathclyde/Institute of Finance Management (UK/IFM) since 1998 and is a CPA-T since 1995. Specializing in finance, accounting, fund management, and consultancy, he excels in structuring bonds and investment placement, holding an ADR Licence under Capital Markets and Securities.



**Sibilina Weria**  
Head of Finance & Administration

A finance and administration professional with 30+ years' experience in capital markets, excels in leadership and problem-solving. With an MSc in Accounting & Finance from Mzumbe University, she oversees staff well-being and ensures optimal work performance.



**Radegunda Mosha**  
Head of Trading & Customer Service

With 25+ years in capital markets, Ms. Mosha excels in customer service and DSE trading coordination. Managing Treasury bills and bonds via the Bank of Tanzania, she oversees secondary market trading at the DSE and handles foreign client business. She holds a CMSA license as an Authorized Dealing Representative.



**Derick Alcard**  
Legal Counsel and Company Secretary

Mr. Derick, Advocate of the High Court, oversees legal compliance at Orbit Securities, providing key advice to investors. With securities market experience, he holds an LLM, a Diploma in Legal Practice, and a CISI Certificate.



# CLIENTS WE HAVE SERVED



**Role: Lead Transaction Advisor/Sponsoring Broker**

2023: Corporate Bond (Medium Term Note Program), Size: TZS 720 Billion

2016: Rights Issue, Size: 152.0 Billion

2011: Rights Issue, Size: 23.7 Billion

2011 : Public Offer, Size: 18.0 Billion



**Role: Sponsoring Broker/ Placing Agent**

2023: Corporate Bond (Medium Term Note Program), Size: TZS 1 Trillion

2016-2021: Medium Term Note Program, Size: TZS 221 Billion

2006: Privatization Project, Size: TZS 63 Billion



**Role: Lead Transaction Advisor/Sponsoring Broker**

2019: Merger and Acquisition , Size: 26.25% of the Company's issued and paid up ordinary share capital of 2,240,000,300

2018: Initial Public Offer, Size: TZS 476 Billion



**Role: Lead Transaction Advisor/Sponsoring Broker**

2018-2023 : Corporate Bond (Medium Term Programme)  
Size : TZS 40.5 Billion



**Role: Lead Transaction Advisor/Sponsoring Broker**

2017: Demutualization , Size: TZS 7.5 Billion



**Role: Lead Transaction Advisor/Sponsoring Broker**

2017: Rights Issue , Size: TZS 30 Billion



# CLIENTS WE HAVE SERVED



**Role: Investment Advisor/Sponsoring Broker**

2015: Share Valuation, Size: 95.0 Billion  
2011: Initial Public Offer (IPO), Size: 28 Billion



**Role: Lead Transaction Advisor/Sponsoring Broker**

2013: Public Offer (20% Sale of EABL Holdings) , Size: TZS 121.5 Billion  
2001: Privatization Project, Size: TZS 12.9 Billion



**Role: Sponsoring Broker**

2015: Rights Issue, Size: TZS 372.0 Billion  
2006: Cross-Listing  
on the DSE, Size: Market Capitalization of TZS 87.027 Billion



**Role: Sponsoring Broker**

2009 : Cross-Listing on the DSE  
Size : Market Capitalization of TZS 1,122.0 Billion



**Role: Sponsoring Broker**

2008 : Cross-Listing on the DSE  
Size : Market Capitalization of TZS 55.8 Billion



**Role: Co-Transaction Advisor/Sponsoring Broker**

2008: Corporate Bond (Medium Term Programme)  
Size : TZS 30 Billion



# CLIENTS WE HAVE SERVED



HEIDELBERGCEMENT Group

**Role: Lead Sponsoring Broker**

2006: Privatization Project, Size: TZS 23.4 Billion



**Role: Sponsoring Broker**

2006: Cross-Listing  
on the DSE, Size: Market Capitalization of TZS 1,418.3 Billion



**Role: Sponsoring Broker**

2005: Privatization Project, Size: TZS 3.9 Billion



**Role: Sponsoring Broker**

2003: Corporate Bond  
Size : TZS 20 Billion



**Role: Lead Sponsoring Broker**

2002: Initial Public Offer [IPO], Size: TZS 30 Billion



# CONTACT US

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