

29th June, 2018



ORBIT SECURITIES COMPANY LTD.

Stockbrokers / Dealers, Investment Advisers and Fund Managers
(Member of the Dar es Salaam Stock Exchange)

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Weekly Financial Market Report

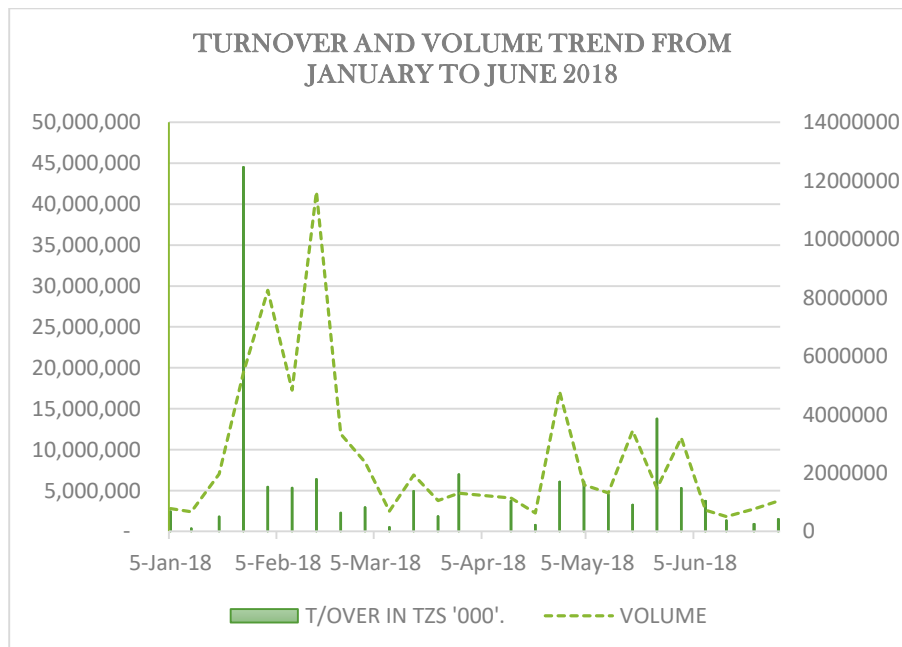
1.0 CAPITAL MARKETS

1.1.0 Equity Market Performance

With a total turnover and volumes of TZS 1.487 billion and 1,043,497 shares, market activities during the week ending 29th June 2018 rose by 60.76% and 36.08% respectively compared to the previous week ended 22nd June 2018 where the total turnover and volumes were TZS 924.62 million and 766,838 shares,

The trend of foreigners dominating equity buying side in the market went on during the week but with a slide decline with foreigner's participation standing at 69.84% compared to 72.82% in the previous week, while locals buying participation slightly increased to 30.165% from 27.18% seen in the previous week. On the selling side however, locals kept on dominating but with a slight decrease as well standing at 64.33% in the week under review, compared 82.38% in the previous week while foreigners selling participation increased to 35.67% from 17.62% in the previous week.

The following graph shows the movements of turnover and volumes traded in the stock market since January 2018.



1.1.1 Counters Activities

TBL counter dominated the market during the week taking last week's VODA's spot as top mover. TBL accounted for 62.14% of the total turnover while VODA accounted for 31.55% together accounting for 93.69% of the total market turnover. Other active counters during the week were CRDB, DSE, NICOL, SWISS, TPCC, NMB, TOL and TICL which accounted for the rest 6.31% representing the Main Investment Market (MIM) segment. There was no active counter on the Enterprise Growth Market (EGM) segment.

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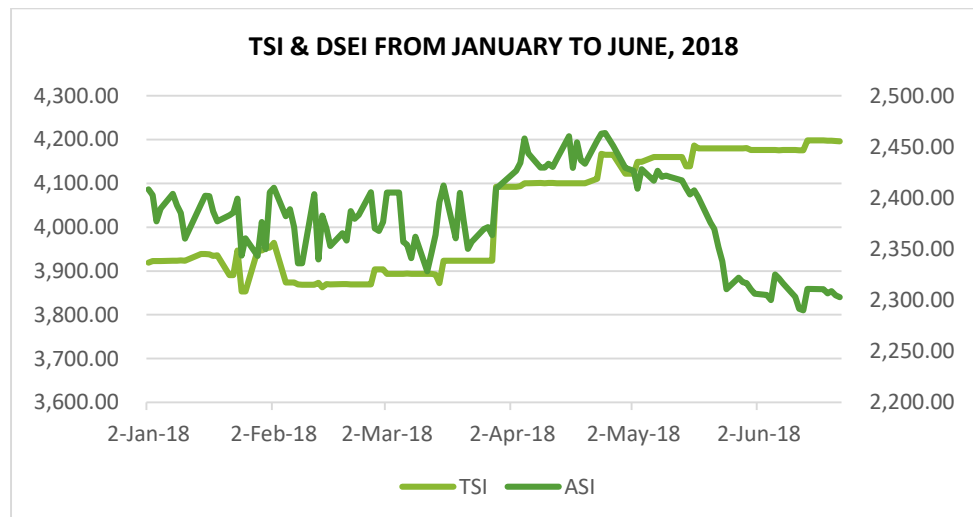
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Other Market Information

1.1.2 Indices

As a result of TBL and NICOL's price drop by 0.6% and 13.72% respectively, the Tanzania Share Index (TSI) dropped by 11.79 points closing the week at 4,183.90 compared to closing of the previous week ending 22nd June 2018 at 4,195.69. The All Share Index (DSEI) as well shredded 21.89 points as a result of the price drop on TBL and NICOL counters as well as KA, KCB and NMG from the cross listed segment despite an increase in prices of ACACIA, USL, EABL and JHL. The DSEI closed the week at 2,281.12 from the previous week's 2,303.01.

Below is the graph showing the weekly trend of the Tanzania Share Index and Dar es Salaam Stock Exchange Index from January, 2018 to June, 2018.



1.2.0 Weekly Summary Tables

1.2.1 Market Statistics

1.2.2 Top Mover of the week

| Counter | Closing Price | % w/w | % YTD | Turnover TZS Mil | Volume Traded | Market Cap TZS Billion |
|-------------|---------------|-------|--------|------------------|---------------|------------------------|
| TBL | 16,500 | -0.6 | +17.86 | 924.29 | 56025 | 4,868.43 |
| VODA | 800 | - | -5.88 | 469.32 | 586,651 | 1,792.00 |

1.2.3 Gainer of the week

| Counter | Closing Price | % w/w | % YTD | Turnover TZS Mill. | Volume Traded | Market Cap TZS Billion |
|------------|---------------|-------|--------|--------------------|---------------|------------------------|
| DSE | 1,560 | +2.63 | +36.84 | 17.15 | 10,925 | 37.17 |

1.2.3 Loser of the week

| Counter | Closing Price | % w/w | % YTD | Turnover TZS Mil | Volume Traded | Market Cap TZS Billion |
|--------------|---------------|--------|-------|------------------|---------------|------------------------|
| NICOL | 220 | -13.72 | N/A | 10.41 | 46,590 | 15.22 |

Other Market Information



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1.2.4 Other Counters

| Counter | Price | %w/w | % YTD | Turnover TZS Mill. | Volume Traded | Market Cap TZS Billion |
|-------------|-------|------|--------|-----------------------|------------------|---------------------------|
| MIMS | | | | | | |
| CRDB | 160 | - | - | 54.85 | 339,124 | 417.89 |
| TWIGA | 1,640 | - | +12.33 | 1.85 | 1,140 | 295.07 |
| SWISS | 3,500 | - | - | 9.32 | 2,742 | 126.00 |
| NMB | 2,750 | - | - | 0.187 | 80 | 1,375.00 |
| TOL | 780 | - | - | 0.105 | 140 | 44.85 |
| TICL | 450 | - | - | 0.03 | 80 | 32.88 |

1.2.5 More Trading Statistics

| Description | Previous | Current | Change in % |
|-----------------------------|-----------|-----------|-------------|
| Number of Shares Traded | 766,383 | 1,043,497 | +36.16 |
| Market Capitalization (Bn.) | 22,198.77 | 21,987.76 | -0.95 |
| Domestic Market Cap. | 11,020.83 | 10,989.85 | -0.28 |
| All Share Index (ASI) | 2,303.01 | 2,281.12 | -0.95 |
| Tanzania Share Index (TSI) | 4,195.69 | 4,183.90 | -0.28 |
| Local Buying Volume in % | 27.18 | 30.16 | +2.98*P |
| Foreign Buying Volume in % | 72.82 | 69.84 | -2.98*P |
| Local Selling Volume in % | 82.38 | 64.33 | -18.05*P |
| Foreign Selling Volume in % | 17.62 | 35.67 | +18.05*P |
| *Percentage points | | | |

2.0 COLLECTIVE INVESTMENT SCHEMES

2.1 UNIT TRUST OF TANZANIA (UTT)

Performance of Unit Trust Schemes as at 29th June, 2018

| SUB | Umoja Fund | Wekeza Maisha | Watoto Fund | Jikimu-Ex- Id TZS 3/= | Liquid Fund |
|------------------------------|---------------|------------------|----------------|--------------------------|----------------|
| Net Asset Value (TZS Mil) | 228,729 | 1,273 | 3,307 | 21,951 | 29,633 |
| Net Asset Value/Unit (TZS) | 584.4305 | 357.5869 | 332.7726 | 129.8286 | 190.3436 |
| Sale Price / Unit (TZS) | 584.4305 | 357.5869 | 332.7726 | 129.8286 | 190.3436 |
| Repurchase Price/ Unit (TZS) | 578.5862 | 350.4352 | 329.4449 | 127.2320 | 190.3436 |

3.0 GOVERNMENT SECURITIES

3.1 Primary Market

On the 27th June 2018 the Bank of Tanzania issued 35 days, 91 days, 182 days and 364 days Treasury bills worth TZS 169 billion. The market tendered a total amount of TZS 42.9 billion which is an under subscription of 74.62% with 35 days and 182 days bills receiving no bids. The subscription has further gone down compared to the previous comparative auction on the 13th June 2018 where the Bank of Tanzania issued TZS 169 billion worth of Treasury bills which was undersubscribed by 58.93% with the market tender being TZS 69.4 billion. The Weighted Average Price for 91 days and 364 days was 99.29 and 93.57 during the auction under review while the Weighted Average Yield (WAY) was 2.85 and 6.89 respectively. The previous auction's Weighted Average Price for 35 days, 91 days and 182 days was 99.37, 98.68 and 94.67 while the Weighted Average Yield (WAY) was 2.54%, 2.68% and 5.64% respectively. The total average WAY



increased by 220 basis points to 6.69 during the auction under review compared to the previous auction's 4.49%. *(Source: BOT Website)*

3.2 Secondary Market

3.2.1 Government Bond Trading

Activities in the treasury bonds secondary market increased during the week with the market trading 2, 5, 7, 10 and 15 years treasury bonds with a total face value of TZS 18.325 billion which is an increase of 55.82% w-o-w from the previous week's TZS 11.76 billion. In the week under review the bonds traded at a maximum premium price of 106.7638 and minimum discount price of 87.6140 compared to the previous week ended 22nd June 2018 when bonds traded at a maximum price of 104.3307 and a minimum price of 87.75.39. *(Source: DSE Website)*

3.2.2 Corporate Bond Trading

On the 25th June 2018 a single 3 years corporate NMB bond worth TZS 15 million, carrying a coupon rate of 13% and maturing on 13th June 2019 was traded in the secondary market in one deal at a price of 97.0001. In the previous week a 6 years Exim Bank bond worth TZS 30 million, with a coupon rate of 15.56% was traded in one deal at a price of 98.0001. *(Source: DSE Website)*

4.0 MONEY MARKET

4.1 Interbank Money Market (IMM)

Activities in the Interbank Money Market (IMM) increased by a whopping 523.85% recording a total amount of TZS 136 billion (\$60 million) trading during the week ending 29th June 2018 compared to the previous week's total amount of TZS 21.8 billion (\$9.62 million). The trading rate was highest on the 29th June at 2.50% and lowest at 1.00% throughout the week, closing the week at a Weighted Average Rate (WAR) of 1.88% which is a drop by 11 basis points from last week's WAR of 1.99% with highest rate at 4.00% on the 22nd June and lowest rate at 1.00% on the 18th and 22nd June. *(Source: BOT website)*

4.2 Interbank Foreign Exchange Market (IFEM)

During the week, a total amount traded in the Interbank Foreign Exchange Market (IFEM) increased by 21.15% to \$20.05 million compared to the previous week when \$16.55 million was traded. The highest price of the greenback in the IFEM during the week was TZS 2,280.00 and lowest was TZS 2,273.10 with the market closing the week at a Weighted Average Rate (WAR) of TZS 2,277.97. The WAR depicts a depreciation of 0.04% of the shilling against the greenback from the previous week where the WAR closed at TZS 2,277.15 with the week's highest and lowest price recorded at TZS 2,281.00 and TZS 2,272.95 respectively. *(Source: BOT website)*



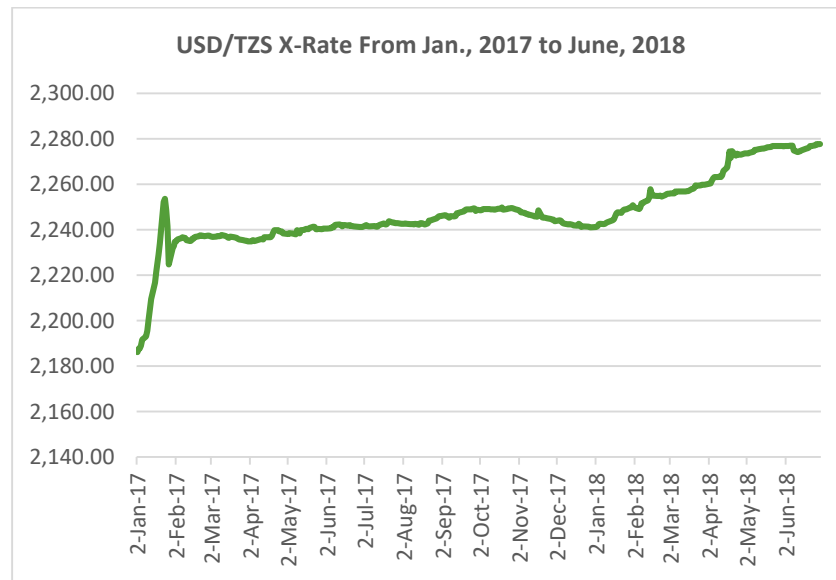
4.2 Foreign Exchange Market – Bank of Tanzania

The average exchange rates for major currencies against the Tanzania Shilling at the end of the week were as shown in the table below. *Source: BOT website*

| Currency | Previous Week | Current Week | Change in % |
|----------|---------------|--------------|-------------|
| TZS/\$ | 2,265.63 | 2,266.43 | +0.04 |
| TZS/€ | 2,616.01 | 2,627.70 | +0.45 |
| TZS/£ | 2,994.71 | 2,963.70 | -1.04 |
| TZS/Rand | 166.00 | 164.05 | -1.17 |
| TZS/KES | 22.47 | 22.43 | -0.18 |

By the end of the week the Tanzanian Shilling depreciated by 0.04% and 0.45% against the greenback and the Euro compared to the previous week despite an appreciation against the Pound Sterling, South African Rand and the Kenyan Shilling.

The following is a graph showing the movement of the Tanzanian Shilling against the US dollar since January 2017.





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LISTED COMPANIES' ANALYSIS

| COUNTERS | IPO Price | Cl. Price | 1month | 52 Weeks | YTD T/over | YTD Avg Daily | YTD Volume | YTD Avg. Daily | Mkt Cap | P/B (x) | Dividend | | EPS | P/E(x) | Status |
|---|-----------|-----------|--------|-----------|------------|---------------|------------|----------------|--------------|---------|----------|-------|----------|--------|--------|
| | Tzs. | Tzs. | Price | Cl. Price | Tzs "000" | T/Over " 000" | Traded | Vol. Traded | Tzs. Billion | Value | Yield % | Cover | | | |
| COMMERCIAL AND SERVICE (CS) | | | | | | | | | | | | | | | |
| SWISSPORT | 225 | 3,500 | 3,520 | 3,800 | 9,956,117 | 9,135 | 2,692,687 | 24,704 | 126.00 | **4.0 | 4.70 | 2 | 331.5 | 10.56 | MIMS |
| PAL | 475 | 470 | 470 | 470 | - | - | - | - | 75.42 | **0.35 | - | - | (571.03) | - | MIMS |
| VODA | 850 | 800 | 800 | - | 8,842,135 | 74,304 | 11,319,580 | 95,123 | 1,792.00 | **3.21 | 1.50 | 1.67 | 83.81 | 9.55 | MIMS |
| BANK, FINANCE AND INVESTMENT (BI) | | | | | | | | | | | | | | | |
| CRDB | 150 | 160 | 160 | 175 | 7,120,303 | 58,363 | 37,656,880 | 308,663 | 417.89 | **0.53 | 2.70 | 2 | 13.90 | 11.51 | MIMS |
| NMB | 600 | 2,750 | 2,750 | 2,750 | 70,459 | 550 | 31,280 | 242 | 1,375.00 | **1.7 | 2.30 | 2.96 | 190.00 | 14.47 | MIMS |
| DCB | 275 | 340 | 380 | 400 | 207,068 | 1,683 | 608,761 | 4,949 | 25.77 | **1.7 | - | - | (4.92) | - | MIMS |
| MCB | 500 | 500 | 500 | 500 | 138 | 1.30 | 220 | 3 | 30.91 | ***1.15 | - | - | (15.0) | - | EGM |
| MBP | 500 | 600 | 600 | 600 | 62,642 | 633 | 106,070 | 1,071 | 8.78 | ***0.58 | - | - | (4.92) | - | EGM |
| YETU | 500 | 600 | 600 | 600 | 780,000 | 7,156 | 1,300 | 12 | 7.27 | ***0.23 | - | - | 90.00 | 6.67 | EGM |
| MKCB | 1,000 | 800 | 830 | 900 | 17,870 | 149 | 26,189 | 220 | 16.49 | ***1.8 | 2.50 | 2.91 | 60.00 | 13.33 | EGM |
| MUCOBA | 250 | 400 | 400 | 400 | 6,356 | 52 | 15,915 | 129 | 3.26 | **0.94 | 4.25 | 3.24 | 55.12 | 7.26 | MIMS |
| DSE | 500 | 1,560 | 1,720 | 1,160 | 1,244,474 | 11,013 | 808,032 | 7,026 | 37.17 | **1.94 | 2.21 | 3.76 | 221.06 | 7.06 | MIMS |
| TICL | 400 | 450 | 450 | - | ***16,212 | ***216 | 38,088 | 507 | 32.88 | - | - | - | - | - | MIMS |
| *NICOL | 300 | 220 | - | - | ***63,308 | ***3,724 | 237,970 | 13,998 | 15.22 | - | 8.47 | 1.32 | 33 | 8.94 | MIMS |
| INDUSTRIAL AND ALLIED (IA) | | | | | | | | | | | | | | | |
| TOL | 500 | 780 | 780 | 800 | 471,217 | 3,770 | 604,300 | 4,796 | 44.85 | 2.41 | - | - | 29.61 | 26.34 | MIMS |
| TATEPA | 330 | 120 | 120 | 650 | 12,017 | 121 | 100,145 | 1,012 | 2.24 | (1.06) | - | - | (60.24) | - | MIMS |
| TBL | 550 | 16,500 | 16,400 | 13,000 | 94,040,655 | 790,258 | 6,336,048 | 52,800 | 4,868.43 | **6 | 7.20 | 0.49 | 572 | 28.85 | MIMS |
| TCC | 410 | 17,000 | 17,000 | 11,050 | 8,922,445 | 89,224 | 551,685 | 5,517 | 1,700.00 | **29.6 | 3.90 | 0.86 | 515.8 | 32.96 | MIMS |
| TPCC (TWIGA) | 435 | 1,640 | 1,640 | 1,800 | 6,307,909 | 53,914 | 4,224,022 | 35,797 | 295.07 | **1.52 | 17.70 | 0.73 | 198 | 8.28 | MIMS |
| TCCL (SIMBA) | 300 | 1,020 | 1,200 | 1,360 | 57,947 | 483 | 56,676 | 472 | 64.94 | *0.54 | - | - | (232) | - | MIMS |
| SWALA GAS & OIL | 500 | 500 | 500 | 500 | 2,126 | 20 | 4,252 | 40 | 49.98 | (3.47) | - | - | (61.02) | - | EGM |
| *2016 Financial Results | | | | | | | | | | | | | | | |
| **2017 Financial Results | | | | | | | | | | | | | | | |
| *** Prorated to approximated full year results ending 2017 | | | | | | | | | | | | | | | |
| MMIS - Main Market Investment Segment window | | | | | | | | | | | | | | | |
| EGM - Enterprises Growth Market window | | | | | | | | | | | | | | | |
| **** TICL (Turnover & Average Daily T/over) From listing Day of March 1, 2018 | | | | | | | | | | | | | | | |
| **** NICO (Turnover & Average Daily T/over) from re-listed Date of 6th June, 2018 | | | | | | | | | | | | | | | |
| Source: DSE data | | | | | | | | | | | | | | | |